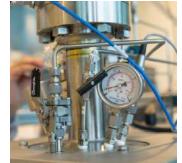
Technology & Markets Day Path to a Fossil-Free World









Welcome and Agenda

14:30 – 16:00 Plenary presentations:

- Path to Commercialization: Strategy of Avantium Tom van Aken
- Path to Flagship Plant: Deep Dive Synvina Marcel Lubben
- Q&A session

16:00 - 16:15 Break

16:15 – 17:15 Breakout sessions:

- Path to the Future Gert-Jan Gruter (Palladium)
- Path to Products Synvina Marcel Lubben (Silver)
- Path to Partners Renewable Chemistries Zanna McFerson (Magnesium)

17:15 Wrap up & Networking Drinks

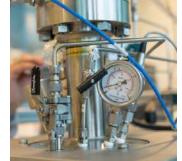
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Strategy of Avantium Path to Commercialization

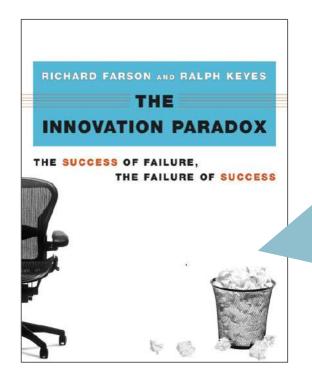








The Innovation Paradox



RISKS OF DEVELOPING DISRUPTIVE TECHNOLOGIES

VERSUS

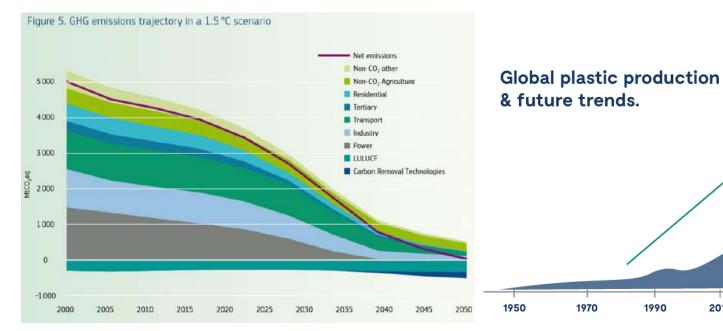
THE DESIRE TO HAVE PREDICTABLE RESULTS

Company Strategy Path to a Fossil-Free World





The Dilemma: Going Climate-Neutral by 2050 vs Global Plastics **Production**





European Commission, brochure on going climate-neutral by 2050 – a strategic long-term vision for a prosperous, modern, competitive and climate-neutral EU Economy (2018).

Source:

Ryan, A Brief History of Marine Litter Research in M. Bergmann, L. Gutow, M. Klages (Eds.), Marine Anthropogenic Litter, Berlin Springer, 2015; Plastic Europe.

2010

-1800

-1500

1000

- 800

-600

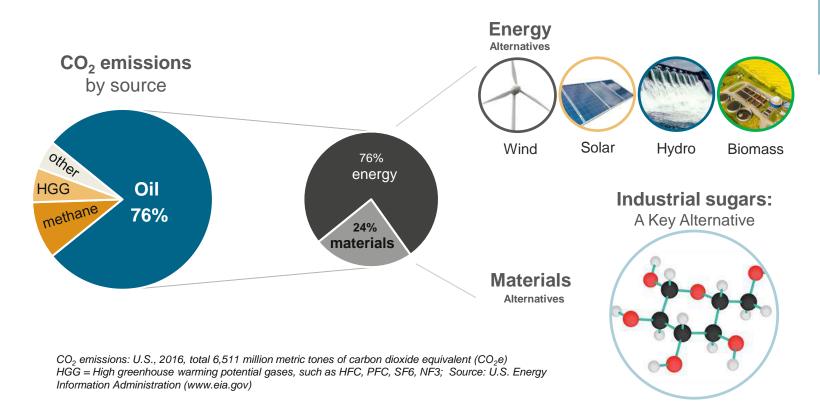
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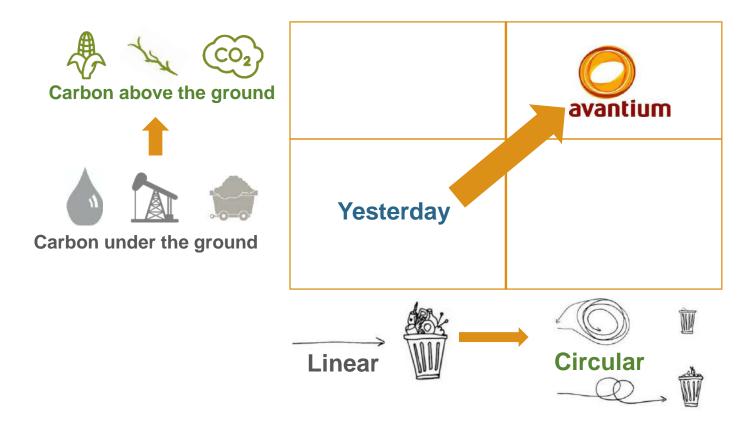
2050

2030

We Need Alternatives to Fossil Resources



Transition of the Chemical Industry Driven by Megatrends



A Wealth of Carbon above the Ground

The three renewable carbon sources that enable a circular economy

Plant-based carbon

Air-based carbon

Man-made carbon







Avantium's Role in this Transition

- Lead the transition of the chemical industry to renewable chemicals and polymers
- Develop breakthrough technologies to make sustainable, plant-based products that compete on performance and costs
- Commercialize these technologies in partnership with industrial companies



Company Structure





Avantium Business Units

Renewable Polymers (fka Synvina)

- Catalytic conversion of plant-based sugars into FDCA
- Polymerization from FDCA into PEF
- PEF: 100% plant-based & recyclable packaging material







Renewable Chemistries

- DAWN: industrial sugar from non-food biomass
- Mekong: 1-step conversion to plant-based MEG
- Volta: CO₂ to chemicals via electrochemistry







Catalysis

- Leading service and systems provider
- Blue chip clients



























Catalysis: Tomorrow's Catalysis Today

Leading provider of superior catalysis systems and services, serving a blue chip customer base

Services

- High-throughput catalyst testing and contract R&D, heterogeneous as well as homogeneous
- Over 700 reactors, fixed bed and batch



Systems

 Accelerate screening of catalysts and chemistries with highly accurate, reliable and flexible
 Flowrence high-throughput catalyst testing systems



Technology

- Technology foundation
- Protected by a portfolio of 9 patent families
- Supported by extensive network of industry experts and academic catalyst R&D centers



Strategy and Organization Review Q1 2019



Focus on highest value opportunities; continuous evaluation of the development programs



Implementation of cost reduction program to extend our financial runway

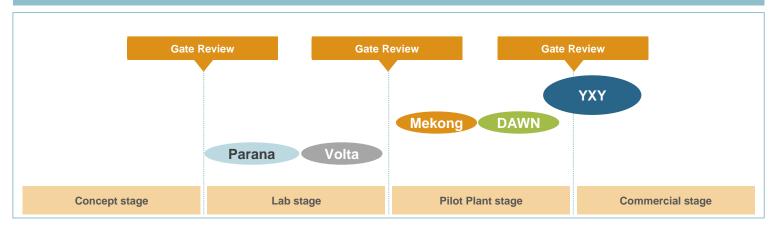


Implementation of new organizational model designed for focus and delivery

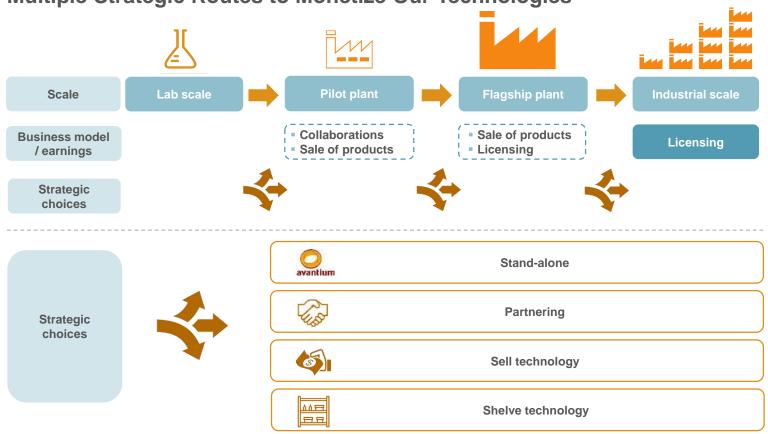
A Coherent Portfolio of Technologies



Pursuing the most attractive opportunities through stage gate process



Value Creation Multiple Strategic Routes to Monetize Our Technologies



Introduction Avantium Technologies - video



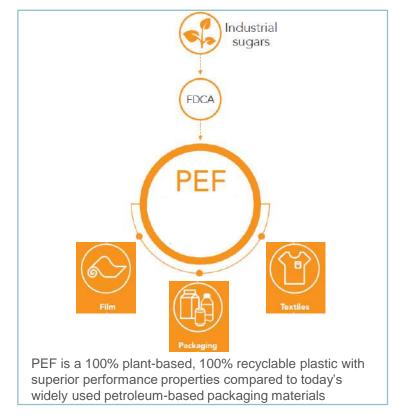
Avantium Renewable Polymers (fka Synvina)

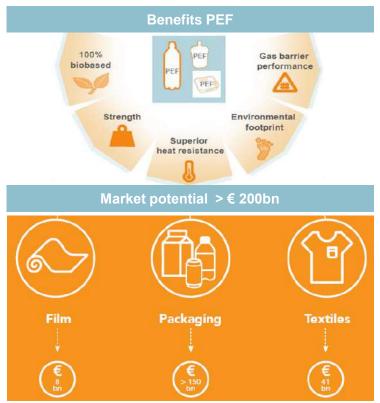




Avantium Renewable Polymers

Catalytic technology to convert plant-based sugars to FDCA and PEF





Source: Canadean (2013)

PEF Benefits - in use

Performance

- Shelf life extension
- Lightweighting
- High barrier films

Circular Economy

- Reuse: enable washing
- Reduce: lightweighting
- Recycle: replace multi-layer

Renewable

- 100% plant-based
- Reducing carbon footprint



PEF Benefits - after use

- PEF is designed for recycling and reuse
 - > Proven fit with existing sorting and recycling facilities
- What happens if PEF ends up in nature?
 - > Tests Biodegradation of PEF by Organic Waste Systems (OWS), Gent, Belgium
 - First results show that PEF degrades much faster than PET (years instead of hundreds of years)
 - > Field trails Avantium ongoing
- PEF benefits in and after use
 - > Safe and stable
 - > 100% Recyclable
 - Faster degradation in nature to avoid future accumulation



New Commercialization Strategy Renewable Polymers

Scale-up and market launch strategy

Scale of flagship plant: 5 kiloton per year

Technology: De-risked

Timing:

Funding:

Market focus: High value / performance products

Financial objective: Cash flow positive

Purpose: > market launch

> enable licensing in high-volume markets

Partners: Committed partners throughout the value chain

Flagship plant operational in ~2023

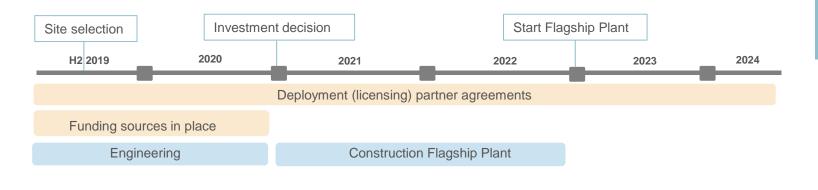
EUR 150m

New Commercialization Strategy Renewable Polymers

- Avantium to maintain control of flagship and licensing business
- Collaborating with committed partners throughout the value chain:
 - > Negotiations with multiple partners ongoing
 - High level of interest in supply of raw materials, production of FDCA and PEF, and application of PEF for commercial products in multiple end markets
 - > Commitments for financial contribution to flagship plant expected prior to investment decision (2020)



Timetable New Commercialization Strategy Renewable Polymers



Site selection

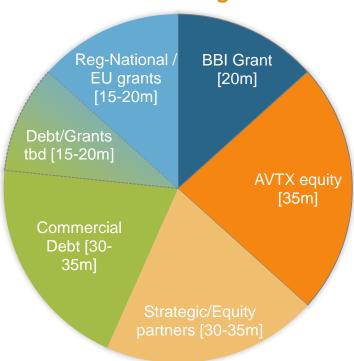
- Site for the flagship plant selected in the second half of 2019
- Site to be located in northwestern continental Europe
- Selection based on balancing operational and financial criteria

Funding Requirements Flagship Plant to Produce FDCA

Total funding need

- EUR 150 million (± 20% contingency)
 - > CAPEX (ISBL + OSBL)
 - > Start-up costs
 - > Working capital
 - Ongoing Renewable Polymers expenses until cash-flow positive (2019-2023)
- Objective to have funding sources in place before end of 2020





Avantium Renewable Chemistries

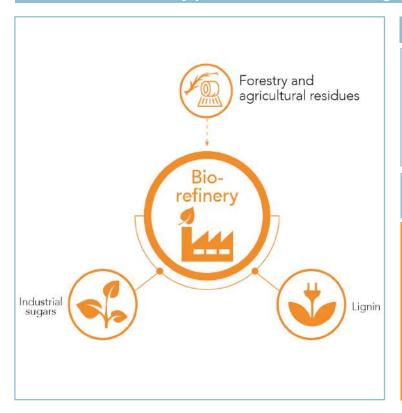




Avantium Renewable Chemistries

Dawn Technology™

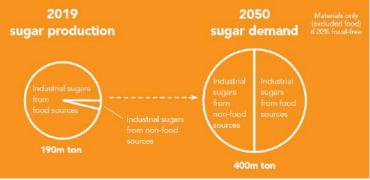
Biorefinery process for industrial sugars and lignin from non-food biomass



Benefits industrial sugars from non-food sources

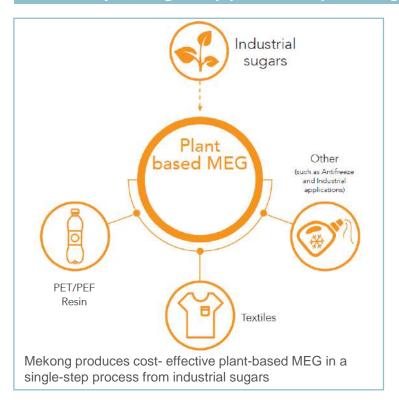
- Reduce land use and environmental impact of 1G sugars
- Cascading the use of biomass for chemicals, materials and energy
- Suitable for locally sourced biomass

Market potential industrial sugars from plant-based feedstock



Avantium Renewable ChemistriesMekong technology

Catalytic, single-step process for producing plant-based (MEG) from industrial sugars



Benefits Mekong technology

- Single-step process to produce plant-based mono-ethylene glycol (MEG)
- A drop-in product identical to fossil-based MEG
- Competitive in terms of cost and quality

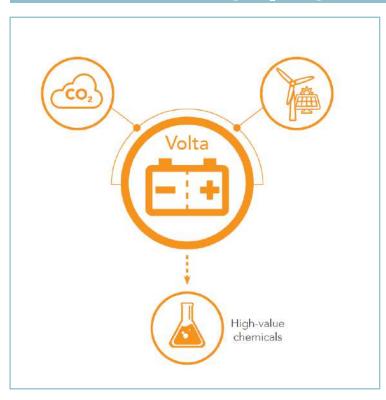
Market potential global MEG market consumption



Source: Nexant report 2017

Avantium Renewable ChemistriesVolta

Converting CO₂ to high value chemicals via electrochemistry



Benefits Volta

- Preventing CO2 emissions of industrial parties
- Unlocking a new renewable feedstock for the chemical industry
- Enabling cleaner chemical processes

Business Development

- Leading patent portfolio: global top-5 in electrochemical CO2 conversions
- Avantium's Volta team cooperates with over 35 partners in European grant consortia, also providing Avantium with over €5m of grants
- Avantium is founding member of CO2 Value Europe

Avantium Renewable Chemistries

Volta: Pre-pilot units in Prodock Amsterdam





Avantium Renewable Chemistries

Volta: Extensive Partnerships









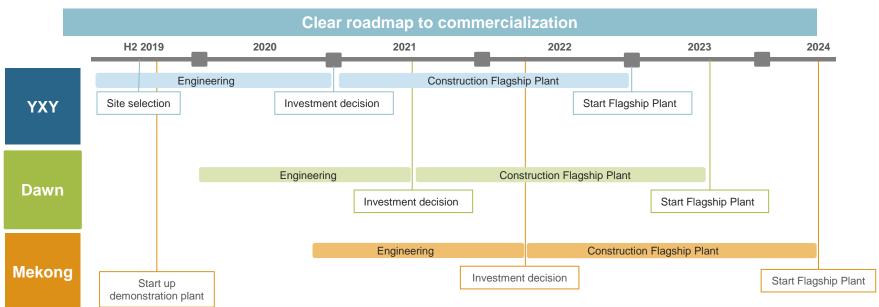


Timelines



Timelines per Technology





Thank you

